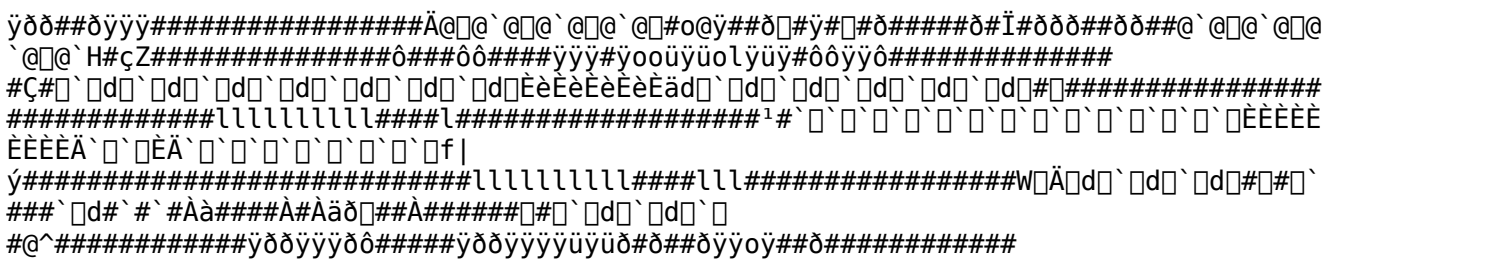

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<#ÿÿ ###ÿÿ#####ÿ□#ÿÿd#########d#########Å###- COMPETITION IS STILL REAL OPTION-
LOGISTICS NOT THE ONLY FACTOR- THE NON-MIL-SPEC TDP IS CRITICAL- CONTROL SHIFTS TO
INSIGHT- PAPER SHIFTS TO ELECTRONIC DATA- PERFORMANCE SPEC□N IS PRACTICE F
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I#############ýÿ##´#'G########!D######3##□##ºõ□ûv
,##############ÿ□#ÿÿd#########d#########]###- CM NEVER RELEASED THE PRODUCT TDP-
CM IS MORE PROCESS THAN INSPECTION- EMD & PRODUCTION W/O GOV TDP CONTROL- CM USES
ELECTRONIC DATA □ PLANS MORE□- CM SEE□s MICOM MSC AS KEY PARTNER- GOV-CONTRACTOR
MUTUAL CCB SUPPORT- MIL-SPECS NOT THE PREDOMINANT ISSUE- ACCESS AND USAGE RIGHTS
IN DATA IS KEY- CM MUST KNOW CM AND  BE COMPUTER      WISEE
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#################,##########################ÿ□#ÿÿd#########d#########2##□##ªö-üV
      ##ÿÿ####ÿÿ####Uÿn#ÿÿK#########d#########Í###WHO KNOWS DATA AND ITS VALUE?WHO
NEEDS DATA ANYWAY?WHO PAYS FOR IT ANYWAY?WHAT HAPPENS W/O DATA?WHAT IS PERFORMANCE
BASED CM?WHAT IS AN IPT OR JCALS W/O DATA?THE POINT IS STAY THE COURSE BUT BE
SMART&
```

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################# ##########################ÿ□#ÿÿd#########d#########9# ü###öÖû□
Í##############ÿ□#ÿÿd#########d#########I###-  THAT IS A FACT !  - ALL WANT TO DO
WHATS SMART !           - SO WHAT□s THE PROBLEM ?                - DATA IMPACTS
EVERYONE ! REDUNDANCY IN A TIME OF LESS RESOURCES ACQ REFORM NEEDED IN ARMY
STRUCTURE NOT ENOUGH PEOPLE ... NO MORE COMING  MSC□s ARE NOT THE ENEMY NOR THE
PEO□s  we are a team but must be more balanced .......      #
```

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Ç#ÿÿ####ÿÿ#####ÿ#ÿÿd#########d#############- REAFFIRM THE NEED FOR DETAIL DATA-
REALIZE THAT PERFORMANCE SPECS AND   DETAIL DATA SUPPLEMENT ONE ANOTHER-
REAFFIRM THAT THE ACCESS AND USAGE OF DATAIS A DIFFERENT PROCESS THAN THE CONTROL
OF DATA- CONTINUE THIS IPT AS A MEANS TO IMPROVE PROCESSES AND FOSTER BETTER
COMMUNICATION- READDRESS THE NEED FOR MAINTAINING A COMPETITIVE POSTURE IN THE
PRESENT AND AS A CONTINGENCY- CLARIFY THE MISUNDERSTANDING ABOUT ACQUISITION
REFORM - INTENT IS TO BE A TEAM BUT WE CANNOT STOP SUPPORTING CRITICAL NEEDS#

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Second LevelThird LevelFourth LevelFifth Level
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###Z######f#######r#######z##############3###   ACQUISITION REFORM PERFORMANCE
BASED APPROACHES######################Saginaw
Division##########################3###c:\msoffice\powerpnt\template\sldshow\bludia
gs.ppt############Gordon Ney###########6###@### ÙDGv
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